



PRICING TABLE - 30-Year Fixed Term

Note Rate	30-Day Lock	45-Day Lock	60-Day Lock
2.375%	99.216	99.123	98.998
2.500%	99.632	99.539	99.414
2.625%	99.968	99.874	99.749
2.750%	100.333	100.239	100.114
2.875%	100.666	100.573	100.448
3.000%	101.059	100.965	100.840
3.125%	101.338	101.245	101.120
3.250%	101.562	101.468	101.343
3.375%	101.750	101.656	101.531
3.500%	101.858	101.764	101.639
3.625%	101.965	101.871	101.746
3.750%	102.025	101.931	101.806
3.875%	102.052	101.959	101.834
4.000%	102.077	101.984	101.859
4.125%	102.091	101.998	101.873
4.250%	102.102	102.009	101.884
4.375%	102.114	102.020	101.895
4.500%	102.158	102.065	101.940
Lock Expiration:	02/24/2021	03/11/2021	03/26/2021
Maximum Pricing: 102.000%			
15 Day Extension (max 2) at cost of: -0.125			
Best Efforts Pricing, Pricing Locked consistent to Acra Lending Policy			

FICO x LTV PRICE ADJUSTMENTS

	≤ 60%	≤ 65%	≤ 70%	≤ 75%	≤ 80%	≤ 85%	≤ 90%
≥ 800	0.300	0.250	0.200	0.000	-0.100	-1.750	-1.950
≥ 760	0.250	0.200	0.150	-0.050	-0.150	-1.850	-2.100
≥ 740	0.200	0.150	0.100	-0.100	-0.250	-1.950	-2.250
≥ 720	0.150	0.100	0.000	-0.250	-0.350	-2.050	-2.450
≥ 700	0.100	0.000	-0.100	-0.400	-0.700	-2.150	-2.750
≥ 680	0.000	-0.100	-0.200	-0.750	-1.100	-2.600	
≥ 660	-0.100	-0.300	-0.400	-1.500	-2.100		

OTHER PRICE ADJUSTMENTS

	≤ 60%	≤ 65%	≤ 70%	≤ 75%	≤ 80%	≤ 85%	≤ 90%
Self Employed	-0.050	-0.100	-0.150	-0.200	-0.250	-0.350	-0.500
Purchase	0.125	0.125	0.125	0.125	0.125	0.000	0.000
Cash Out Refi	-0.650	-0.750	-1.200	-1.500	-1.950		
Second Home	-0.400	-0.500	-0.600	-0.800	-1.000		
Inv Prop	-1.200	-1.350	-1.500	-2.000			
Condo	0.000	0.000	-0.100	-0.200	-0.300	-0.500	
Units, 2-4	0.000	-0.050	-0.100	-0.250	-0.500	-0.750	-1.000

JUMBO PRIME WHOLESALE RESIDENTIAL RATE SHEET & MATRIX

Dated: 01/25/2021

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PRODUCT MATRIX

Property Type	Occupancy	Transaction	Max Loan Amount	LTV	CLTV-HCLTV	FICO
SFD, PUD	Primary Residence	Purchase	\$1,000,000	90%	90%	700
SFD, 1-4 units, Condo, Co-op, PUD	Primary Residence	Purchase / Rate Term Refinance	\$1,000,000	80%	80%	660
			\$1,500,000	85%	85%	680
			\$2,500,000	75%	75%	720
			\$3,000,000	70%	70%	740
	Cash Out Refinance		\$1,000,000	80%	80%	680
			\$1,500,000	75%	75%	700
	Second Home	Purchase / Rate Term Refinance	\$1,000,000	80%	80%	680
			\$1,500,000	75%	75%	
SFD, PUD	Second Home	Cash Out Refinance	\$1,500,000	70%	70%	700
Condo, Co-op	Second Home	Cash Out Refinance	\$1,500,000	60%	60%	720
SFD, PUD, Condo	Investment Home	Purchase / Rate Term Refinance	\$1,000,000	75%	75%	700
			\$1,500,000	70%	70%	
Co-op	Investment Home	Purchase / Rate Term	\$1,500,000	60%	60%	720
SFD, PUD	Investment Home	Cash Out Refinance	\$1,500,000	60%	60%	700
Condo, Co-op	Investment Home	Cash Out Refinance	\$1,500,000	60%	60%	720

Administration / Underwriting / Commitment Fee - \$1,295

*Broker Origination Points and Fees are limited to the maximum allowable by Qualified Mortgage thresholds.

CONTACT YOUR LOCAL
ACCOUNT EXECUTIVE

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GENERAL INFORMATION

Loan Amount: Minimum loan amount is \$1 greater than the Conforming Limit.
Income / Employment: Full income documentation only. Must meet Appendix Q. Max DTI Ratio: 43.0% ≤ 85% or 40.0% >85% LTV. IRS Form 4506-T Required prior to closing.
Credit Report: Tri-merged credit report. Alternative credit not permitted. No late mortgage payments, including subordinate liens, in prior 24 months (to date of loan application). Minimum Credit Depth: - Three (3) trade lines from traditional credit sources that reported for 24 months or more - One (1) must be open and active for the last 12 months Derogatory / Adverse Credit None in the past seven (7) years: - Bankruptcy, Foreclosure, Deed-in-Lieu of Foreclosure None in the past four (4) years: - Short Sale, Pre-foreclosure sale, and Loan Modification
Reserve Requirements 6 months PITIA required for: Primary Residence 9 months PITIA required for: Primary Residence with > 80% LTV / CLTV > 85% 12 months PITIA required for Primary Residence with > 85% LTV / CLTV > 90%, 2-4 Unit properties, Second / Vacation Homes, Investment Homes, and Loan Amount > \$1M - For each additional financed property owned add 6 months PITIA reserves for each property
Maximum Cash Out \$500,000 for ≤ 50% LTV / CLTV / HCLTV \$350,000 for > 50% LTV / CLTV / HCLTV
Occupancy Limitation Second homes are not permitted on 2-4 unit properties.
Appraisal For loans amounts ≤ \$1.5M – One (1) Full Appraisal; greater than \$1.5M – Two (2) Full Appraisals
Refinance of Properties Previously Listed For Sale Ineligible if listed for sale in last six (6) months
Rate Lock Policy Reference separate policy for full details.
States AL, AR, AZ, CA, CO, CT, DC, DE, FL, GA, ID, IL, IN, KS, KY, LA, MD, ME, MI, MN, MT, NC, NE, NH, NJ, NV, OK, OR, PA, SC, TN, TX, UT, VA, VT, WA, WI, & WY Texas - Primary: Purch & R/T & INV or 2nd Home: Purch & Refi
Additional Guidelines Apply.



NMLS ID #144549

