

1/18/2024

SMALL BALANCE MULTI-FAMILY - RATE SHEET						
Minimum FICO	≥ 750	≥ 725	≥ 700	≥ 675	≥ 650	≥ 625
Floor by Tier	8.875%	9.125%	9.250%	9.500%	9.875%	10.250%
≤ 50% LTV	8.875%	9.125%	9.250%	9.500%	9.875%	10.250%
≤ 60% LTV	9.125%	9.375%	9.500%	9.750%	10.125%	10.500%
≤ 65% LTV	9.250%	9.500%	9.750%	9.999%	10.375%	10.625%
≤ 70% LTV	9.500%	9.750%	9.999%	10.250%	10.625%	
Max LTVs						
Purch / RT Refi	70%	70%	70%	70%	70%	65%
CO Refinance	65%	65%	65%	65%	65%	65%
CLTV	70%	70%	70%	70%	70%	65%

Note: Acra origination points determined at time of pre-approval.

Appraisal Review - \$650.00

CDA Report - \$180.00

SMALL BALANCE MULTI-FAMILY GENERAL INFORMATION			
ADJUSTMENTS	RATE	FEE	NOTES
1 Cash-Out Refinance	0.375%	--	1.25 DSCR Minimum
2 Interest Only	0.250%	--	≥ \$500k; ≤ 70% LTV; ≥1.25 DSCR; 5-year period
3 DSCR, ≥ 1.75	-0.500%	--	Purchase transactions only
4 DSCR, 1.10 - 1.24	0.250%	--	Max 70% LTV
5 DSCR, 1.00 - 1.09	0.500%	--	Max 65% LTV, Minimum BB tier
6 <\$500,000	0.250%	--	
7 Foreign National	0.500%	--	Price at "A" grade; Max 70% LTV; 1.25 DSCR Min.
8 Short-Term Rentals	0.625%	--	-5% LTV
9 Student Housing	0.375%	--	> 20% Student Units; >1.2 DSCR; >12-mo. Leases
10 5-Year Prepay (5x5)	--	--	All INV: 5% / 5% / 5% / 5% / 5% Prepayment Penalty
11 3-Year Prepay (3x5)	0.250%	--	5% / 5% / 5% Prepayment Penalty
12 NY Transactions	0.375%	--	
13 CEMA Transactions	0.250%	--	CEMA fees paid by Borrower at closing
14 Buy Out Prepay	--	2.0%	Subject to Senior Management Approval
15 Entity Redraw	--	\$795	If entity changes & loan docs required to be redrawn
16 Multifamily Residential Properties with 5-24 Units or as defined in respective jurisdiction			
17 General Commercial Narrative Appraisal. May use 71A or 71B <\$3.0M loan amount or <15 Units			
18 30 Year Amortization & Term			
19 Interest Only Loans are 5-Year IO Payment & 25-Years Fully Amortized - Qualifies under fully amort			
20 Entities Only			
21 Guarantors:	Total Net Worth of ≥50% of requested loan amount.		
	Minimum 6-Months P&I in Reserve		
23 Credit:	Min 48-mths from Bankruptcies, Foreclosures, Deed-in-Lieu, or Short Sales		
	Mortgage Lates: No 30 last 6 mths, 1 max 30 last 12 mths, no 60+ last 24-months.		
25 Loan Amounts \$250,000 - \$3.0MM (Round down loan amount to \$50 increments)			
26 ACH For Payments - Business Entities require ACH - Lender Credit is not applicable.			